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STATISTICAL HIGHLIGHTS

GAS APPLIANCE MANUFACTURERS ASSOCIATION, INC.
1901 North Moore Street • Arlington, Va. 22209 • 703/525-9565

STATISTICS FOR THE MONTH OF DECEMBER 1987

A summary of shipments statistics compiled by GAMA from reports by its members and releases from AHAM. Unless otherwise noted, figures represent total industry factory unit shipments.

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Issued: February 9, 1988

RESIDENTIAL GAS RANGES

	FREE-STANDING & SLIDE-IN			OVER/UNDER		
MONTH	**1987**	**1986**	**%Chg.**	**1987**	**1986**	**%Chg.**
January	163,910	126,100	+30.0	6,970	6,190	+12.6
February	143,810	132,600	+8.5	6,910	5,720	+20.8
March	165,040	146,070	+13.0	7,200	7,210	-0.1
3 Months	472,760	404,770	+16.8	21,080	19,120	+10.3
April	140,130	128,100	+9.4	7,010	6,530	+7.4
May	139,040	134,700	+3.2	5,900	6,540	-9.8
June	165,400	160,570	+3.0	7,650	8,370	-8.6
6 Months	917,330	828,140	+10.8	41,640	40,560	+2.7
July	148,090r	114,310	+29.6	6,670r	5,670	+17.6
August	148,870 r	140,100	+6.3	7,160 r	7,160	0.0
September	180,160 r	171,260	+5.2	8,890 r	7,880	+12.8
9 Months	1,394,450 r	1,253,810	+11.2	64,360r	61,270	+5.0
October	189,700	162,750	+16.6	8,850	9,630	-8.1
November	171,990	155,400	+10.7	6,210	7,480	-17.0
December	178,870	167,320	+6.9	7,770	8,530	-8.9
YEAR-END	1,935,010	1,739,280	+11.3	87,190	86,910	+0.3

The above figures exclude gas ranges used in travel trailers and recreational vehicles.

(r) = Revised

(Continued on Page 3)

RESIDENTIAL GAS RANGES

MONTH	DROP-IN 1987	DROP-IN 1986	DROP-IN %Chg.	BUILT-IN 1987	BUILT-IN 1986	BUILT-IN %Chg.	GRAND TOTAL 1987	GRAND TOTAL 1986	GRAND TOTAL %Chg.
January	2,020	2,100	-3.8	7,440	7,320	+1.6	180,340	141,710	+27.3
February	1,730	2,400	-27.9	7,730	6,570	+17.7	160,180	147,290	+8.8
March	2,300	2,350	-2.1	8,950	8,160	+9.7	183,490	163,790	+12.0
3 Months	6,050	6,850	-11.7	24,120	22,050	+9.4	524,010	452,790	+15.7
April	2,150	2,300	-6.5	7,660	7,070	+8.3	156,950	144,000	+9.0
May	2,040	2,690	-24.2	7,200	6,340	+13.6	154,180	150,270	+2.6
June	2,130	2,230	-4.5	8,040	7,250	+10.9	183,220	178,420	+2.7
6 Months	12,370	14,070	-12.1	47,020	42,710	+10.1	1,018,360	925,480	+10.0
July	1,790	1,770	+1.1	7,030r	5,750	+22.3	163,580r	127,500	+28.3
August	1,470	2,410	-39.0	7,010r	6,090	+15.1	164,510r	155,760	+5.6
September	1,900r	2,660	-28.6	9,560r	7,350	+30.1	200,510r	189,150	+6.0
9 Months	17,530r	20,910	-16.2	70,620r	61,900	+14.1	1,546,960r	1,397,890	+10.7
October	2,800	2,040	+37.3	9,160	7,820	+17.1	210,510	182,240	+15.5
November	2,170	2,410	-10.0	7,520	7,690	-2.2	187,890	172,980	+8.6
December	1,760	2,730	-35.5	8,850	8,240	+7.4	197,250	186,820	+5.6
YEAR-END	24,260	28,090	-13.6	96,150	85,650	+12.3	2,142,610	1,939,930	+10.4

The above figures exclude gas ranges used in travel trailers and recreational vehicles.

(r) = Revised

ELECTRIC RANGES (a)

MONTH	FREE-STANDING (b) 1987	FREE-STANDING (b) 1986	FREE-STANDING (b) %Chg.	BUILT-IN (c) (Oven-Broiler Units) 1987	BUILT-IN (c) (Oven-Broiler Units) 1986	BUILT-IN (c) (Oven-Broiler Units) %Chg.	GRAND TOTAL 1987	GRAND TOTAL 1986	GRAND TOTAL %Chg.
January	227,600	219,200	+3.8	54,700	46,300	+18.1	282,300	265,500	+6.3
February	195,900	208,600	-6.1	51,600	44,900	+14.9	247,500	253,500	-2.4
March	224,800	192,600	+16.7	54,300	47,400	+14.6	279,100	240,000	+16.3
3 Months	648,300	620,400	+4.5	160,600	138,600	+15.9	808,900	759,000	+6.6
April	228,400	218,200	+4.7	52,800	47,400	+11.4	281,200	265,600	+5.9
May	206,700	213,100	-3.0	49,400	44,300	+11.5	256,100	257,400	-0.5
June	229,100	247,200	-7.3	60,000	53,700	+11.7	289,100	300,900	-3.9
6 Months	1,312,500	1,298,900	+1.0	322,800	284,000	+13.7	1,635,300	1,582,900	+3.3
July	233,000	231,400	+0.7	52,900	51,500	+2.7	285,900	282,900	+1.1
August	232,500	224,400	+3.6	57,200	46,500	+23.0	289,700	270,900	+6.9
September	233,500	245,200	-4.8	55,300	49,200	+12.4	288,800	294,400	-1.9
9 Months	2,011,500	1,999,900	+0.6	488,200	431,200	+13.2	2,499,700	2,431,100	+2.8
October	248,300	263,200r	-5.7	59,100	58,300	+1.4	307,400	321,500r	-4.4
November	224,200	226,700	-1.1	60,600	51,200	+18.4	284,800	277,900	+2.5
December	206,000	227,400	-9.4	48,800	55,600	-12.2	254,800	283,000	-10.0
YEAR-END	2,690,000	2,717,200	-1.0	656,700	596,300	+10.1	3,346,700	3,313,500	+1.0

(a) Source: AHAM
(b) Includes High Oven Ranges
(c) Includes Drop-In Ranges

(r) = Revised

LP-GAS RANGES FOR RECREATIONAL VEHICLES *

	RANGES (with ovens)			SURFACE UNITS (without ovens)		
MONTH	**1987**	**1986**	**%Chg.**	**1987**	**1986**	**%Chg.**
January	13,862	9,843	+40.8	4,895	4,854	+0.8
February	14,317	13,733	+4.3	6,481	6,514	-0.5
March	19,232	18,008	+6.8	9,128	8,067	+13.2
3 Months	47,411	41,584	+14.0	20,504	19,435	+5.5
April	15,126	14,939	+1.3	6,426	6,873	-6.5
May	14,943	16,238	-8.0	7,041	6,490	+8.5
June	15,752	13,896	+13.4	6,931	6,023	+15.1
6 Months	93,232	86,657	+7.6	40,902	38,821	+5.4
July	11,787	12,117	-2.7	5,486	4,657	+17.8
August	12,443	10,038	+24.0	4,872	6,126	-20.5
September	14,862	13,370	+11.2	7,096	5,301	+33.9
9 Months	132,324	122,182	+8.3	58,356	54,905	+6.3
October	13,409	12,158	+10.3	6,827	5,433	+25.7
November	10,392	10,276	+1.1	5,746	5,207	+10.4
December	10,333	10,814	-4.4	5,065	5,474	-7.5
YEAR-END	166,458	155,430	+7.1	75,994	71,019	+7.0

* Does not represent total industry shipments.

RESIDENTIAL GAS & ELECTRIC STORAGE WATER HEATERS *

	GAS WATER HEATER (Excludes Boosters)			ELECTRIC WATER HEATERS (Excludes Boosters)			TOTAL		
MONTH	1987	1986	%Chg.	1987	1986	%Chg.	1987	1986	%Chg.
January	345,808	337,115	+2.6	286,966	302,443	-5.1	632,774	639,558	-1.1
February	340,019	322,806	+5.3	278,289	274,461	+1.4	618,308	597,267	+3.5
March	351,914	342,891	+2.6	301,311	306,447	-1.7	653,225	649,338	+0.6
3 Months	1,037,741	1,002,812	+3.5	866,566	883,351	-1.9	1,904,307	1,886,163	+1.0
April	353,152	343,766	+2.7	311,318	327,339	-4.9	664,470	671,105	-1.0
May	290,477	269,580	+7.8	263,610	252,905	+4.2	554,087	522,485	+6.0
June	330,285	295,243	+11.9	299,894	275,645	+8.8	630,179	570,888	+10.4
6 Months	2,011,655	1,911,401	+5.2	1,741,388	1,739,240	+0.1	3,753,043	3,650,641	+2.8
July	297,199	291,476	+2.0	276,164	277,370	-0.4	573,363	568,846	+0.8
August	289,836	272,769	+6.3	270,759	260,352	+4.0	560,595	533,121	+5.2
September	311,719	290,442	+7.3	269,658	275,482	-2.1	581,377	565,924	+2.7
9 Months	2,910,409	2,766,088	+5.2	2,557,969	2,552,444	+0.2	5,468,378	5,318,532	+2.8
October	360,606	346,392	+4.1	294,422	304,836	-3.4	655,028	651,228	+0.6
November	310,355	293,919	+5.6	257,772	253,895	+1.5	568,127	547,814	+3.7
December	369,314	322,380	+14.6	286,232	277,975	+3.0	655,546	600,355	+9.2
YEAR-END	3,950,684	3,728,779	+6.0	3,396,395	3,389,150	+0.2	7,347,079	7,117,929	+3.2

* Does not represent total industry shipments.
Figures include shipments to mobile home manufacturers.

COMMERCIAL WATER HEATERS *

MONTH	GAS COMMERCIAL WATER HEATERS (a) 1987	1986	%Chg.	ELECTRIC COMMERCIAL WATER HEATERS (a) 1987	1986	%Chg.
January	18,981	19,026	-0.2	1,446	1,569	-7.8
February	18,569	17,288	+7.4	1,535	1,522	+0.9
March	17,798	15,659	+13.7	1,568	1,542	+1.7
3 Months	55,348	51,973	+6.5	4,549	4,633	-1.8
April	18,668	17,556	+6.3	1,685	1,659	+1.6
May	19,102	17,835	+7.1	1,550	1,662	-6.7
June	21,199	17,693	+19.8	1,561	1,462	+6.8
6 Months	114,317	105,057	+8.8	9,345	9,416	-0.8
July	15,773	15,629	+0.9	1,416	1,431	-1.0
August	13,019	15,262	-14.7	1,505	1,594	-5.6
September	13,728	13,144	+4.4	1,536	1,277	+20.3
9 Months	156,837	149,092	+5.2	13,802	13,718	+0.6
October	14,200 r	16,303	-12.9	1,568	1,580	-0.8
November	21,053	16,539	+27.3	1,415	1,331	+6.3
December	19,376	16,370	+18.4	1,576	1,545	+2.0
YEAR-END	211,466	198,304	+6.6	18,361	18,174	+1.0

* Does not represent total industry shipments.

(a) Includes integral tank type and copper tube or coil type commercial gas water heaters and gas swimming pool heaters.

(r) = Revised

CENTRAL HEATING FURNACES

	GAS WARM AIR FURNACES			OIL WARM AIR FURNACES			ELECTRIC WARM AIR FURNACES		
MONTH	**1987**	**1986**	**%Chg.**	**1987**	**1986**	**%Chg.**	**1987**	**1986**	**%Chg.**
January	168,355	154,800	+8.8	16,195	13,775	+17.6	31,385	33,710	-6.9
February	152,735	150,390	+1.6	13,510	11,370	+18.8	30,740	32,020	-4.0
March	148,845	159,825	-6.9	11,845	9,670	+22.5	39,010	33,105	+17.8
3 Months	469,935	465,015	+1.1	41,550	34,815	+19.3	101,135	98,835	+2.3
April	137,595	139,820	-1.6	10,870	9,170	+18.5	37,115	31,245	+18.8
May	118,350	150,955	-21.6	8,635	9,055	-4.6	33,435	33,450	0.0
June	139,820	149,105	-6.2	10,540	11,315	-6.8	31,965	35,425	-9.8
6 Months	865,700	904,895	-4.3	71,595	64,355	+11.3	203,650	198,955	+2.4
July	156,660	147,315	+6.3	12,380	10,245	+20.8	30,100	33,045	-8.9
August	203,020	198,855	+2.1	22,840	21,615	+5.7	33,070	28,505	+16.0
September	234,015	217,475	+7.6	31,830	30,040	+6.0	31,610	35,410	-10.7
9 Months	1,459,395	1,468,540	-0.6	138,645	126,255	+9.8	298,430	295,915	+0.8
October	240,585	251,730	-4.4	25,795	32,045	-19.5	29,100	32,155	-9.5
November	193,665	202,080	-4.2	24,290	20,845	+16.5	23,835	27,530	-13.4
December	179,280	182,455	-1.7	17,715	21,395	-17.2	23,690	26,990	-12.2
YEAR-END	2,072,925	2,104,805	-1.5	206,445	200,540	+2.9	375,055	382,590	-2.0

GAS & OIL BOILERS

	GAS BOILERS			OIL BOILERS		
MONTH	**1987**	**1986**	**%Chg.**	**1987**	**1986**	**%Chg.**
January	12,578	13,503	-6.9	9,227	8,531	+8.2
February	12,323	12,024	+2.5	8,337	6,972	+19.6
March	11,707	9,006	+30.0	9,306	7,641	+21.8
3 Months	36,608	34,533	+6.0	26,870	23,144	+16.1
April	8,348	8,904	-6.2	7,002	6,511	+7.5
May	9,733	8,523	+14.2	7,897	5,622	+40.5
June	14,380	13,463	+6.8	10,778	9,482	+13.7
6 Months	69,069	65,423	+5.6	52,547	44,759	+17.4
July	12,185	12,686	-3.9	9,312	8,439	+10.3
August	17,942	20,542	-12.7	12,530	13,589	-7.8
September	21,968	26,092	-15.8	15,535	15,346	+1.2
9 Months	121,164	124,743	-2.9	89,924	82,133	+9.5
October	28,402	28,918	-1.8	18,123	17,572	+3.1
November	22,541	22,792	-1.1	13,765	13,756	+0.1
December	17,555	19,569	-10.3	12,902	12,145	+6.2
YEAR-END	189,662	196,022	-3.2	134,714	125,606	+7.3

GAS RESIDENTIAL WALL FURNACES

MONTH	VENTED WALL FURNACES 1987	1986	%Chg.	DIRECT VENT SYSTEM WALL FURNACES (a) 1987	1986	%Chg.	TOTAL WALL FURNACES 1987	1986	%Chg.
January	8,200	7,820	+4.9	5,040	4,980	+1.2	13,240	12,800	+3.4
February	7,750	10,050	-22.9	2,960	6,030	-50.9	10,710	16,080	-33.4
March	7,320	9,030	-18.9	5,430	4,010	+35.4	12,750	13,040	-2.2
3 Months	23,270	26,900	-13.5	13,430	15,020	-10.6	36,700	41,920	-12.5
April	4,790	9,330	-48.7	3,090	3,650	-15.3	7,880	12,980	-39.3
May	5,910	6,530	-9.5	3,120	4,880	-36.1	9,030	11,410	-20.9
June	6,890	8,660	-20.4	5,130	2,970	+72.7	12,020	11,630	+3.4
6 Months	40,860	51,420	-20.5	24,770	26,520	-6.6	65,630	77,940	-15.8
July	5,560	7,710	-27.9	3,260	4,040	-19.3	8,820	11,750	-24.9
August	8,410	10,830	-22.3	4,060	6,110	-33.6	12,470	16,940	-26.4
September	10,320	16,740	-38.4	6,280	8,520	-26.3	16,600	25,260	-34.3
9 Months	65,150	86,700	-24.9	38,370	45,190	-15.1	103,520	131,890	-21.5
October	14,040	16,840	-16.6	8,390	9,670	-13.2	22,430	26,510	-15.4
November	13,230	12,260	+7.9	7,310	7,970	-8.3	20,540	20,230	+1.5
December	13,320	12,120	+9.9	6,730	6,180	+8.9	20,050	18,300	+9.6
YEAR-END	105,740	127,920	-17.3	60,800	69,010	-11.9	166,540	196,930	-15.4

(a) Figures exclude shipments of wall furnaces for installation in recreational vehicles.

VENTED & UNVENTED ROOM HEATERS *

MONTH	VENTED ROOM HEATERS 1987	1986	%Chg.	UNVENTED ROOM HEATERS 1987	1986	%Chg.
January	5,964	4,487	+32.9	5,355	10,625	-49.6
February	3,216	3,346	-3.9	8,843	28,802	-69.3
March	5,192	4,897	+6.0	4,845	11,835	-59.1
3 Months	14,372	12,730	+12.9	19,043	51,262	-62.9
April	3,938	3,746	+5.1	5,070	4,978	+1.8
May	5,011	3,607	+38.9	15,643	7,353	---
June	7,180	7,178	0.0	10,867	9,635	+12.8
6 Months	30,501	27,261	+11.9	50,623	73,228	-30.9
July	6,778	5,844	+16.0	22,498	22,353	+0.6
August	10,124	9,172	+10.4	17,888	16,912	+5.8
September	10,854	14,765	-26.5	19,156	16,403	+16.8
9 Months	58,257	57,042	+2.1	110,165	128,896	-14.5
October	16,227	14,296	+13.5	27,423	24,578	+11.6
November	10,611	11,653	-8.9	25,263	19,869	+27.1
December	5,469	9,484	-42.3	14,254	15,593	-8.6
YEAR-END	90,564	92,475	-2.1	177,105	188,936	-6.3

* Does not represent total industry shipments.

OTHER HEATING EQUIPMENT *

MONTH	GAS RECREATIONAL VEHICLE HEATING SYSTEMS (a) 1987	1986	%Chg.	GAS FLOOR FURNACES 1987	1986	%Chg.
January	19,463	19,541	-0.4	1,046	2,284	-54.2
February	19,121	19,099	+0.1	1,226	1,007	+21.7
March	23,991	21,355	+12.3	1,594	1,419	+12.3
3 Months	62,575	59,995	+4.3	3,866	4,710	-17.9
April	22,769	20,006	+13.8	1,283	**	---
May	21,594	17,741	+21.7	1,716	1,098	+56.3
June	18,863	17,579	+7.3	1,122	1,372	-18.2
6 Months	125,801	115,321	+9.1	7,987	N/A	---
July	18,540	15,057	+23.1	1,092	1,502	-27.3
August	18,723	14,058	+33.2	1,271	1,686	-24.6
September	19,415	15,761	+23.2	2,424	2,667	-9.1
9 Months	182,479	160,197	+13.9	12,774	N/A	---
October	19,725	17,773	+11.0	3,711	3,107	+19.4
November	16,603	14,685	+13.1	2,032	2,195	-7.4
December	15,964	15,388	+3.7	1,187	**	
YEAR-END	234,771	208,043	+12.8	19,704	21,874	-9.9

* Does not represent total industry shipments.
(a) Includes Direct Vent Wall & Direct Vent Central Furnaces.
** Not reported to avoid possible disclosure.

GAS UNIT HEATERS AND DUCT FURNACES

MONTH	PROPELLER FAN TYPE UNIT HEATERS			BLOWER TYPE UNIT HEATERS			DUCT FURNACES		
	1987	1986*	%Chg.	1987	1986*	%Chg.	1987	1986*	%Chg.
January	10,199	13,146	-22.4	885	875	+1.1	1,589	1,817	-12.5
February	11,177	11,398	-1.9	793	1,150	-31.0	1,758	1,954	-10.0
March	10,998	11,305	-2.7	1,027	1,168	-12.1	1,602	1,705	-6.0
3 Months	32,374	35,849	-9.7	2,705	3,193	-15.3	4,949	5,476	-9.6
April	8,768	10,532	-16.7	630	554	+13.7	1,146	1,271	-9.8
May	10,370	9,460	+9.6	611	442	+38.2	1,005	1,086	-7.5
June	12,715	10,134	+25.5	831	788	+5.5	1,364	1,714	-20.4
6 Months	64,227	65,975	-2.6	4,777	4,977	-4.0	8,464	9,547	-11.3
July	8,447	9,042	-6.6	473	520	-9.0	1,034	727	+42.2
August	14,002	13,286	+5.4	872	960	-9.2	1,355	1,384	-2.1
September	18,836	18,593	+1.3	1,317	1,253	+5.1	1,792	2,065	-13.2
9 Months	105,512	106,896	-1.3	7,439	7,710	-3.5	12,645	13,723	-7.9
October	16,232	15,324	+5.9	1,091	1,348	-19.1	1,742	2,052	-15.1
November	17,304	16,574	+4.4	1,051	1,102	-4.6	2,281	2,104	+8.4
December	14,037	14,737	-4.7	1,374	1,172	+17.2	1,961	2,229	-12.0
YEAR-END	153,085	153,531	-0.3	10,955	11,332	-3.3	18,629	20,108	-7.4

*Revised

GAS AND ELECTRIC CLOTHES DRYERS

	GAS CLOTHES DRYERS			ELECTRIC CLOTHES DRYERS		
MONTH	**1987**	**1986**	**%Chg.**	**1987**	**1986**	**%Chg.**
January	93,200	83,000	+12.3	341,700	293,400	+16.5
February	80,400	67,600	+18.9	285,300	240,900	+18.4
March	90,700	69,100	+31.3	299,300	244,900	+22.2
3 Months	264,300	219,700	+20.3	926,300	779,200	+18.9
April	73,500	68,100	+7.9	264,200	257,300	+2.7
May	68,800	65,200	+5.5	254,300	243,600	+4.4
June	95,300	68,800	+38.5	330,800	254,800	+29.8
6 Months	501,900	421,800	+19.0	1,775,600	1,534,900	+15.7
July	81,800	77,300	+5.8	281,100	280,900	+0.1
August	87,000	79,200	+9.8	294,400	276,800	+6.4
September	104,000	89,200	+16.6	346,400	318,700	+8.7
9 Months	774,700	667,500	+16.1	2,697,500	2,411,300	+11.9
October	93,000	107,000	-13.1	310,000	352,700	-12.1
November	89,000	81,600	+9.1	302,100	268,000	+12.7
December	80,200	79,800	+0.5	289,600	276,700	+4.7
YEAR-END	1,036,900	935,900	+10.8	3,599,200	3,308,700	+8.8

(a) Source: AHAM. Excludes combination washer-dryers.